INTRODUCTION

Tobacco is a recreational drug that contains a highly addictive substance called alkaloid nicotine. It is consumed as cigarettes, cigars, flavored shisha, snuff, chewing tobacco, dipping tobacco and snus. Despite its wide availability and use, tobacco is a documented health hazard that claims about 7 million lives yearly through cancer, pulmonary and cardiovascular diseases.\(^1\,^2\)

In the oral cavity, tobacco consumption is linked to periodontal disease, delayed healing, treatment failures, staining of teeth, malodor, and oral cancer.\(^2\) Since patients with such problems see dentists first, they become crucial for appropriately guiding patients against hazards of tobacco use.\(^3\)

Studies have shown that proper counseling about the hazards of smoking and information about cessation aids can encourage patients to quit. This can significantly improve patient outcome.\(^1\,^5\) Dental students at University of Buffalo, College of Dentistry performed protocol-based tobacco cessation counseling on 189 patients. During the 6-month follow-up survey, 32% of the sample had quit smoking and 22% had reduced the number of cigarettes they smoked per day.\(^6\) A Cochrane review published in 2012 demonstrated that increased quit rates can be achieved by dentists through active oral and video counseling. Similarly, Warnakulasuriya showed in 2002 that effective counseling by dentists can increase abstinence by 10-15%.\(^7\)

Despite this, a prior study from Pakistan shows that only one-third of dentists are confident in their knowledge and skills to counsel patients against tobacco cessation. This...
study also determined that most dentists feel that tobacco cessation counseling falls outside their domain of responsibility. These results are backed by a study that asked patients if their dentist had ever talked to them about tobacco cessation, only 35% responded yes. However, results from another study performed later in 2016 had relatively encouraging results, where 80% of the dentists recognized their role in tobacco cessation counseling and over 70% would offer help to patients that were willing to quit.

Although there have been a few studies that explored the role of dentists in tobacco counseling in Pakistan, to the best of our knowledge, no study has offered reasons for dentists not providing tobacco cessation counseling. A study from the US found that lack of formal training in counseling, and no additional financial incentives for the effort were the most common reasons for avoiding involvement. Other reasons included patient reluctance to listen, extra time needed for counseling, and general lack of awareness.

The aim of this investigation was to determine the knowledge and current practices of dentists in Islamabad towards smoking cessation counseling, and reasons for not offering it to their patients. This would help in prevention of tobacco related complications from occurring in these patients.

**METHODOLOGY**

This study was approved by the Ethical Review Board at Riphah International University (IIDC/IRC/2018/03/003).

A cross-sectional study was designed to evaluate the knowledge and attitude of dentists towards smoking cessation. A questionnaire was formulated following a thorough literature search to assess the current practices of dentists in tobacco counseling through four main themes; history taking practices, counseling practices, reasons for not counseling and prior formal training in counseling. The questions about history taking practices determined if the dentist routinely asked patients about smoking habits. The next section focused on the counseling practices of the dentists, whether the dentists counseled patients routinely or only when a pathology was identified. There was also a question about dentists introducing patients to nicotine replacement therapy (NRT). The third section determined the reasons for dentists for avoiding counseling. The last section identified the gaps in formal training in counseling. It also asked dentists whether the current dental curriculum was insufficient in training dentists in counseling.

This questionnaire was content validated by a community medicine expert, community dentist and a group of general dentists. The feedback from the reviewers was used to clarify some of the questions, and include questions that determined whether women were asked about their smoking habits, and the knowledge of dentists about NRT. This questionnaire was piloted on a group of 10 dentists. The reliability of the questionnaire was calculated through Cronbach alpha that produced a score of 0.71.

The sample size was calculated using the WHO calculator. The population size of dentists was set as 4000, population proportion 2%, confidence interval 95% and margin of error 5%. This produced a sample size of 30.

The final questionnaire was distributed to 105 dentists across Islamabad between 15-01-2019 to 30-01-2019 through convenient sampling. This was done to ensure at least 100 forms would be returned. These self-administered questionnaires were only given to private practitioners across Islamabad/Rawalpindi. Since the project was meant to focus on community practice all dentists who were in private practice for more than 6 months in Islamabad/Rawalpindi region were invited to participate in the study. Dentists who worked in academic settings were excluded from the sample. This was done because academic institutes enforce better practices of history taking and counseling for teaching purposes so would produce better results. Dentists who were not working at the time of data collection were also excluded.

Consenting dentists were either given a brief overview of our investigation verbally, or in cases where they were short of time, a written statement with the same information was provided. The questionnaires were collected three days following distribution. The dentists who were unable to return the forms on our return visit were given a polite reminder and were visited three days later. The data was recorded on SPSS version 20. The software was used to calculate descriptive statistics for each category.

**RESULTS**

Out of the 105 questionnaires that were distributed to private dental practitioners in Islamabad and Rawalpindi, only 97 were returned, response rate 92%. The practitioners consisted of predominantly general dentists and a few specialists. Their qualifications were not recorded.

From the 97 returned questionnaires, 49 (50%) were from female dentists, 48 (50%) were from males. Majority of the respondents were between the ages of 25-40 (mean 28.4 +/- 4.2). Thirteen (13.4%) admitted to being smokers, 37 (38%) left the question blank while 47 (48%) were non-smokers.

While taking social history, 70 (81%) dentists ask their male patients about tobacco use, while 18 (19%) did not. In comparison, only 47 (48%) routinely asked female patients...
about their tobacco history. As a reason for not asking female patients about their smoking habits,
Sixty-five (67%) dentists would counsel patients against the hazards of smoking even when no pre-neoplastic or neoplastic disease was identified. Ninety-six percent (n=93) dentists would offer some form of counseling if such diseases were identified. The summary of results is highlighted in Table 1.

Dentists who avoided counseling patients against their tobacco habits, the frequently cited reason for their practice was that they believed that advising was interfering in patient's personal business, this included 23 (35.3%) dentists. This was followed by a fear of offending the patient, 14 (21.5%). Less frequently cited reasons included fear of a negative impact on practice, 1 (1.5%), and dentist's smoking habit, 3 (4.6%). Common reasons for not counseling are highlighted in Table 2.

Seventy-nine (71%) dentists were aware of nicotine replacement therapies available in the market. However, only 36 (37%) dentists offered them as possible replacements to tobacco consumption during counseling. Majority of the dentists were aware of nicotine patches and gum. Less were familiar with medications and e-cigarettes.

Forty (40%) dentists believed that their dental training was sufficient in the aspect of tobacco counseling, however, 89 (92%) agreed that the curriculum should be modified to train students in addressing these issues with their patients.

### Table 1: Responses of participating dentists to our questionnaire (N=97)

<table>
<thead>
<tr>
<th>Frequency of distribution of responses:</th>
<th>YES</th>
<th>NO</th>
</tr>
</thead>
<tbody>
<tr>
<td>Smokers</td>
<td>13</td>
<td>84</td>
</tr>
<tr>
<td>Ask male patients about tobacco</td>
<td>79</td>
<td>18</td>
</tr>
<tr>
<td>Ask female patients about tobacco</td>
<td>47</td>
<td>50</td>
</tr>
<tr>
<td>Advisers routinely</td>
<td>65</td>
<td>32</td>
</tr>
<tr>
<td>Advises when pathology detected</td>
<td>93</td>
<td>4</td>
</tr>
<tr>
<td>Knowledge about NRT</td>
<td>69</td>
<td>28</td>
</tr>
<tr>
<td>Offers NRT to patients</td>
<td>36</td>
<td>61</td>
</tr>
<tr>
<td>Confident in counseling</td>
<td>40</td>
<td>57</td>
</tr>
<tr>
<td>Advocate reforms in curriculum for TCC</td>
<td>89</td>
<td>2</td>
</tr>
</tbody>
</table>

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### DISCUSSION

Tobacco use is a significant risk factor for development of oral premalignancy and malignancy. Patient counseling about the hazards of tobacco use by dentists can encourage patients to quit. This investigation aimed to determine the knowledge and current practices of Pakistani dentists in tobacco cessation counseling and the reasons for not offering it.

There were 81.4% dentists in our sample that routinely asked male patients about their tobacco habits. However, only 48.4% asked females. The participants assumed that females don't smoke because of the low prevalence of female tobacco users in the country. Dentists were also hesitant because they were afraid of offending females. Although our results are encouraging when compared with an Australian survey in which only 14% dentists asked patients about their tobacco habits despite over 70% believing that it was their moral responsibility to counsel patients, they present an interesting gender-based discrepancy exclusive to our region.

The prevalence of smokers in our sample was lower than previously reported in Pakistani dentists. We had only 13.4% smokers compared with 20.3% reported by Mumtaz in 2008. However, we had a significant number of participants that refused to answer the question. So it is difficult for us to estimate the prevalence of dentists who smoke. This information may have been kept from us due to embarrassment reasons.

Our study shows that 95.8% dentists counseled patients against tobacco use when a significant oral pathology was present. However, only 67% offered counseling in the absence of any oral disease. Our results are relatively better than those produced by an English study where 71% dentists counseled patients at a significant risk for oral cancer, while only 60% counseled patients with other smoking-related oral issues. While encouraging, we believe that this discrepancy results from our data collection in the Islamabad-Rawalpindi region. The dentists here have better access to continuing education opportunities, hence are better aware. A similar study in the peripheral region would have produced different results.

Studies show that graduates with less than 10 years of practice tend to be more vigilant in acquiring thorough social history and in tobacco cessation counseling when compared with older graduates. This appears consistent with our results as the majority of our participants had a mean age of 28.4. Similar to reduction in the prevalence of tobacco using dentists, this can be attributed to better awareness about the harmful effects of smoking in recent decades. Dentists trained several decades ago would be deficient in such knowledge.

The most common reason for not offering tobacco cessation counseling in our sample was fear of interfering in the patient's business. Other studies have listed lack of
time, inadequate formal training in tobacco cessation counseling, fear of losing patient and lack of financial incentive as possible causes for not counseling.\textsuperscript{16,17}

In our study, 71\% practicing dentists in our study were aware of replacement therapies available, however, this awareness was limited to nicotine patches and gums. The knowledge about medications, e-cigarettes, nasal sprays, vape, vaporizers, electronic devices and behavioral therapy centers was deficient. Only 37\% dentists offered NRT to their patients. A study showed that despite positive attitude of post-graduate dental students towards NRT, only 34\% had offered it as a smoking cessation aid. Compliance issues and cost were significant deterrents for these students.\textsuperscript{18} This may be an important consideration for our dentists as well while offering such solutions to their patients.

Our study indicated that 59\% dentists did not feel competent in tobacco cessation counseling. A survey carried out by the Canadian Dental Hygienists Association revealed that 44\% of dental professionals restrained themselves from advising their patients about tobacco cessation because they believe that they do not have enough knowledge, or sufficient training to guide patients.\textsuperscript{19}

About 92\% of the respondents in our study believed that the dental curriculum should be modified to include training for smoking cessation. This opinion is common in other studies.\textsuperscript{20,21} Although our curriculum incorporates the biological effects of tobacco use, tobacco culture and psychosocial aspects of tobacco use, we need to introduce knowledge of prevention and treatment of tobacco use and dependence, and clinical training in cessation counseling as recommended by the consensus report of first European workshop on tobacco use and prevention.\textsuperscript{21} Introducing these themes into the curriculum would make our graduates more confident in offering help to their patients.

Since the data was collected from a single city and an urban setting, our sample is not reflective of the entire Pakistani dentist population. Knowledge and practices of dentists working in the periphery would be very different than we are currently reporting. A stronger study would need a larger sample size, inclusion of dentists from private and government-based practices from urban and rural settings across Pakistan.

**CONCLUSION**

The majority of Pakistani dentists have adequate knowledge and positive attitudes towards tobacco cessation counseling. Fear of intervening in patient’s personal business is the most common cause for avoidance of counseling. Formal trainings in cessation aids and counseling can make dentists more confident in offering help to tobacco users.

**CONFLICT OF INTEREST**

None declared

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